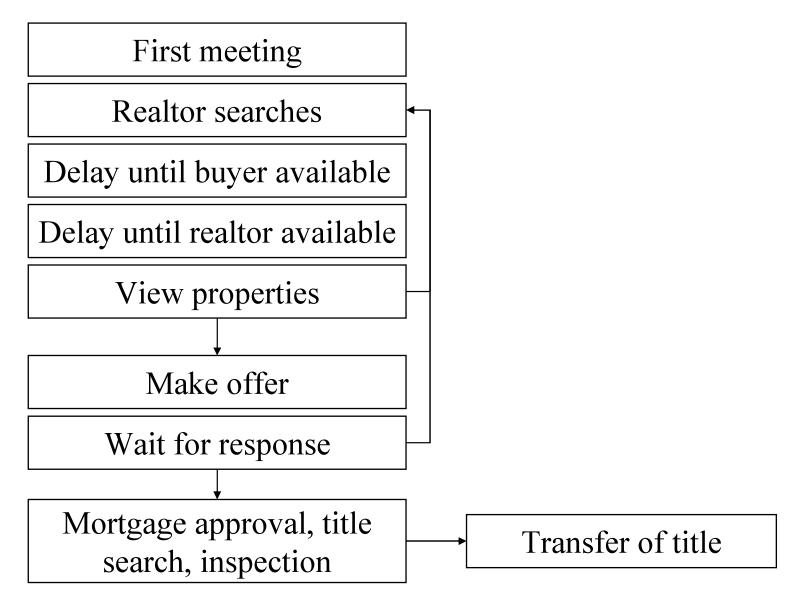
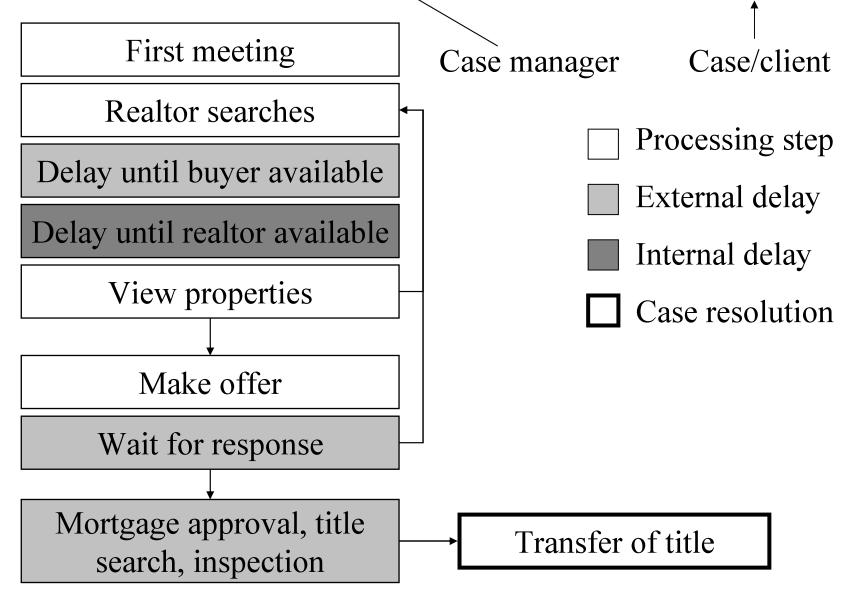
# Queueing Models of Case Managers – Work in Progress –

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### Example: Realtor acting for a Buyer



Example: Realtor acting for a Buyer



### Case Management Characteristics

- Random number of processing steps
- Cases cycle through:
  - Processing step
  - External delay beyond case manager's control
  - Internal delay case manager attending to other cases
- ... until resolution

# Traditional Case Management Organizations

- Law firms
- Social services
- Health care
- Crime investigation

### Case Management Emerging

- Order processing
- Insurance claims handling
- Service via Internet chat
- CRM?

### Reasons for Using Case Management

- Highly customized service / product
- Frequent queries from customers
- Avoid delays / errors due to handoffs
- More interesting jobs
- More flexible scheduling
  - Minimum number of employees = 1
- Provide "one face to the customer"\*
- "Bellwether of a new organizational form"\*

<sup>\*</sup> Davenport (93)

# Why Develop Queuing Models of Case Management?

- Used in many established sectors
- Increasingly used in other sectors
- Few analytical models available to help manage case managers
  - Apte and Cavaliere (93): deterministic model
  - Gilbert (96): single case manager, fixed caseload
  - Apte, Beath and Goh (99): fixed number of processing steps per case, no external delays

#### Possible Performance Measures

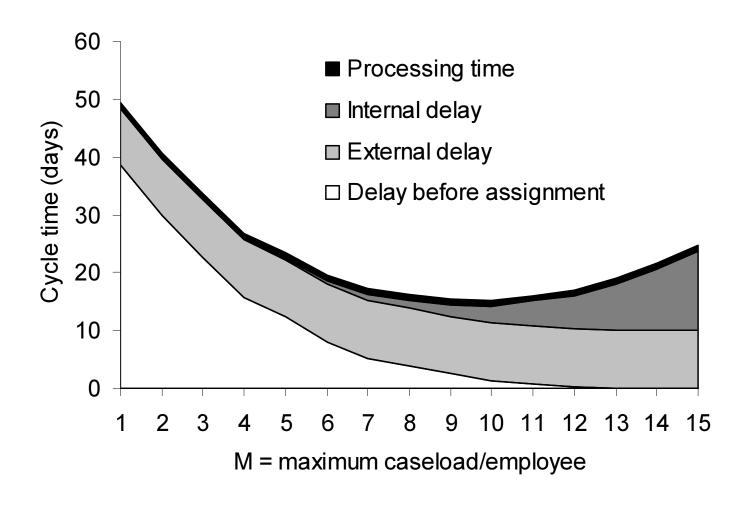
#### • Cases:

- + Avg. delay b/f assignment
- + Avg. external delay
- + Avg. internal delay
- + Avg. proc. time
- = Avg. cycle time

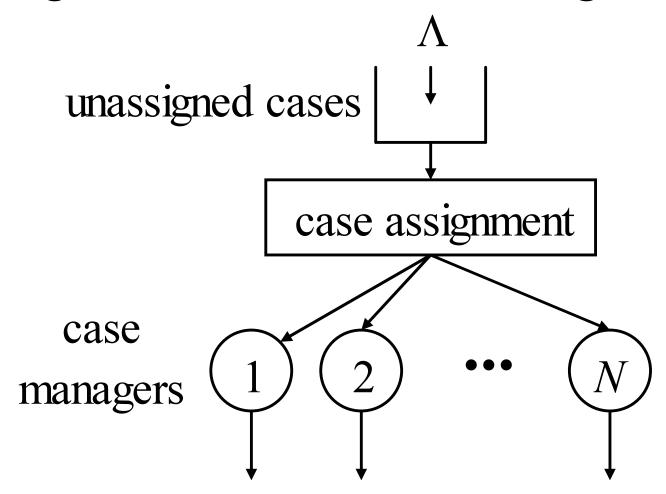
- Case managers:
  - Utilization
  - Avg. caseload

### What One Might Want to Know

(fictional numbers)



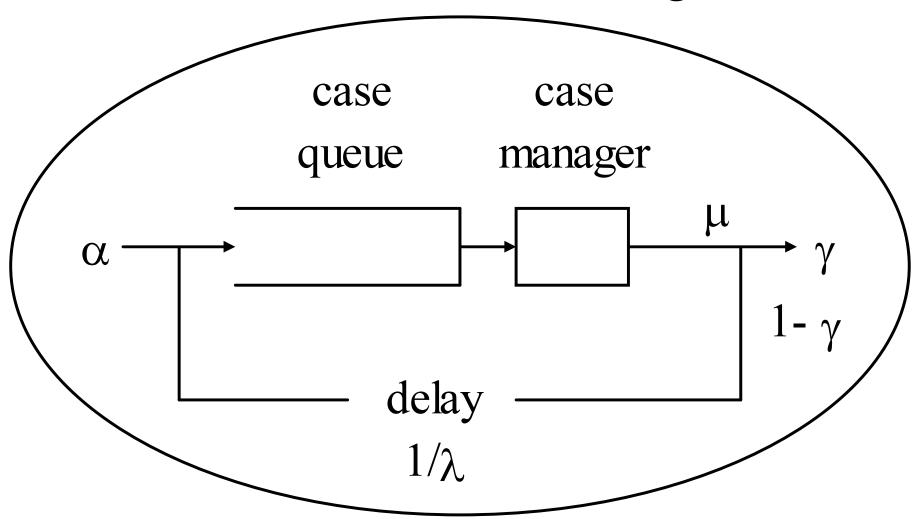
## Conceptual Model: Organization of Case Managers



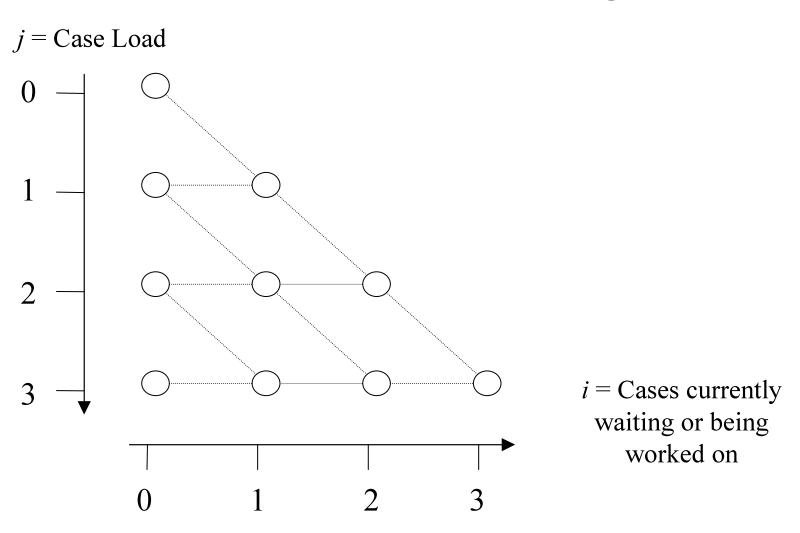
## Case Assignment: A Possible Mechanism

- *M* = Maximum caseload
- If caseload = M for all employees, then unassigned cases wait
- If caseload < M for one or more employees, then assign case to an employee with minimal caseload
  - Break ties randomly
- Similar to "join shortest queue"

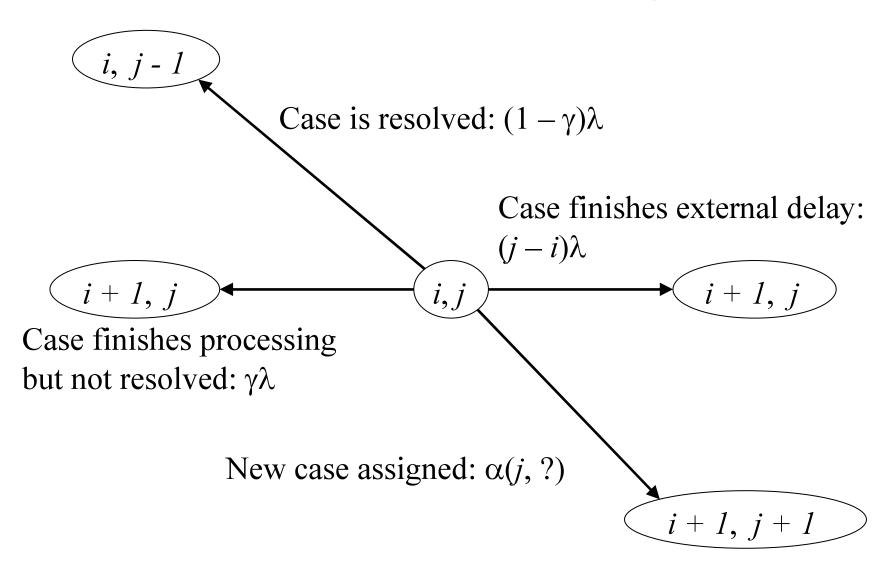
## Conceptual Model: Individual Case Manager



## Markov Model: Individual Case Manager



## Transitions (for $0 \le i \le j \le M$ )



## Decomposition by Caseload

$$\pi_{ij} = \Pr \left\{ \begin{array}{c|c} i \text{ cases} & \text{current} \\ \text{in process} & \text{caseload} = j \end{array} \right\} \underbrace{\Pr \left\{ \text{current caseload} = j \right\}}_{\phi_{ij}}$$

Flow balance:  $\alpha_{j-1}\phi_{j-1} = \gamma\mu\phi_j\left(1-\theta_{0,j}\right)$ 

$$\Rightarrow \phi_j = \frac{\alpha_{j-1}}{\gamma \mu (1 - \theta_{0,j})} \phi_{j-1}, \quad j = 1, 2, \dots, M$$

If  $\theta_{0,j} \approx 0$  for j > 0,

then  $\{\phi_j\}$  can be determined independent of  $\theta_{i,j}$ 

## Fixed Caseload: Single-Server Finite Source Queue

$$\theta_{i,j} = \frac{(j-i)\lambda}{(1-\gamma)\mu} \theta_{i-1,j}, \quad i = 1, 2, ..., j$$

# Tying the Individual Case Managers Together

- $\phi_j = \Pr{\text{Caseload} = j}$
- $\alpha_j$  = Rate of new case assignment | caseload = j
- Given  $\{\alpha_j\}$ , we can determine  $\{\phi_j\}$
- **Q:** Given  $\{\phi_j\}$ , can we approximate  $\{\alpha_j\}$ ?
- If so, we could iterate

## Or: Model Entire Organization as Markov Process

- State variables:
  - # of unassigned cases
  - For each case manager:
    - # of cases in process
    - caseload

- Possible transitions:
  - Arrival of new case| all employees busy
  - Arrival of new case| some employees available
  - Case is resolved
    (+ new case assignment,
    if cases waiting to be assigned)
  - Case finishes processing
  - Case finishes external delay

# Or: Approximate with an Aggregate Model

- State variables:
  - # of unassigned cases
  - # of assigned cases

- Possible transitions:
  - Arrival of new case
  - Case is resolved(+ new case assignment?)

- Rate of case resolution determined by approximating:
  - 1. The distribution of all cases among case-workers, and
  - 2. Whether the case manager is busy, given a case-load.

### Research Questions

- Can we develop accurate and useful approximations?
- Is there a significant trade-off between preassignment delays and internal delays?
- Can we determine optimal case-loads?
  - Minimize cycle time
  - Or: weigh pre-assignment delay differently from internal delay
- How must the model be adapted to fit a 'real' application?